

Bead Mercantile Show ~ 1492 N Ridley Creek Rd., Media, PA 19063 ~ 610-909-2674 ~ beadmercantile@yahoo.com

Business Name: _____ **Contact:** _____

Address: _____ **Phone/Cell:** _____

Email: _____ **Web:** _____ **Facebook:** _____

Products to Sell: _____

How will you promote yourself for this show: _____

I agree to promote myself as an exhibitor at the shows selected via website links, FaceBook, postcards, e-mails, etc

Tables requested: Tables are undraped 6'x30. Select table quantity with "X". Totals are cost per show.

EXHIBITORS HAVE 30-DAYS TO SIGN UP FOR NEXT SHOW/SAME LOCATION TO GUARANTEE SPACE

	1 Table	\$265	\$250	Difference between TABLE or BOOTH options: For Booths, you may bring additional tables, grids, etc. for use within your space. For Tables, no other tables may be used and any grids, etc. must be on the table. There is no extra display space beside, in front of, or behind.					
	2 Tables	\$530	\$475						
	3 Tables	\$780	\$700						
	4 Tables	\$1,020	\$925						
	5 Tables	\$1,250	\$1075						
	6 Tables	\$1,470	\$1270						
(circle Booth)	10'x10' w/ 2 tables	\$595	\$525	20'x10' 4 tables	\$1100 \$975	30'x10' 8 tables	\$1495 \$1310	40x10/20x20 12Tables	\$1875 \$1750

"X"	(S=Sat/U=SUN)	LOCATION (VENUES ON PG 2)	BM
	03/16-17 S/U	Pittsburgh, PA	
	04/06-07 S/U	Baltimore, MD	
	04/13-14 S/U	Raleigh, NC (Fairgrounds)	
	06/01-02 S/U	St. Augustine, FL	
	06/08-09 S/U	Ft. Lauderdale, FL	
N/A*	06/14-16 S/U	Largo, FL (3-day show)*	

"X"	(S=Sat/U=SUN)	LOCATION (VENUE ON PG 2)	BM
	09/07-08 S/U	Winter Park, FL***	
	09/21-22 S/U	St. Augustine, FL	
	10/05-06 S/U	Pittsburgh, PA	
	10/26-27 S/U	Baltimore, MD	
	11/16-17 S/U	Raleigh, NC (DoubleTree)	
	TBA	Holiday Gift Showcase***	

* Largo has a separate agreement from *** Special event / Not full show Bead Merc shows
 TBA: Northern NY, New England, DE, & Williamsburg, VA

Best Bead Show: Tucson: Jan 26-30~Miami: 4/19-21 & 9/27-29 ~ Oaks, PA 3/22-24 ~ Edison, NJ 7/12-14

___ Charge my credit card below (per terms/schedule outlined) ___ Check enclosed (payable Bead Mercantile)
 ___ Sent Zelle* to 610-909-2674 (Falcon Endeavors) Send ___ Paypal* ___ Square Invoice** *Credit Card info still required

VISA/MASTERCARD/DISCOVER/AMEX		EXP. DATE	(3/4digit) SECURITY/CVV CODE	NAME AS IT APPEARS ON CARD	
BILLING ADDRESS	CITY	STATE	ZIP CODE	COUNTRY	

I authorize use of my card for payment/fees on due dates as explained herein and understand that this information may be used for all contracted shows and agreements, past, present & future, inclusive but not limited to, third-party debts such as those incurred from facilities and shipping companies/departments, unless a new valid payment is later submitted.

The signer, and company and employees represented by whom, do hereby agree to participate in and to abide by all rules/regulations set forth by show management herein, of which I hereby acknowledge receipt and understanding (inclusive of both pages), and do hereby release from all liability Falcon Endeavors, Inc./Best Bead Show/Bead Mercantile Shows, hereafter referred to as "Management" and its employees and affiliates, for any/all losses/injuries sustained as a result of such participation. I understand that I am responsible for all of my property & merchandise during the show & Management will not be held responsible for any loss incurred & that it is the individual vendor's responsibility to obtain and carry adequate insurance coverage. I also understand/acknowledge that if this event is cancelled due to war, terrorism or pandemic, Management will at most be liable for applying booth fees to future events by afore-mentioned. Any/all expenses incurred by collections process, inclusive of, but not limited to legal fees, travel expenses, etc., shall be paid by exhibitor. Arbitration/Litigation would fall under rules/laws of and occur in PA.

Some matters above may change without notice as they may exceed the control of show management, including venue location. Should a venue change become necessary, the promoter will secure another location in the same region for the same dates and notify the vendors as soon as possible. This would be considered a "show relocation" and not a "cancellation," and this agreement would remain valid. Should any part of this Agreement, or any provision herein contained, be rendered or declared invalid by reason of any existing or subsequently enacted legislation, or by a decree of any court of competent jurisdiction, such invalidation of such part or portion of this Agreement shall not invalidate the remaining portions hereof. Remaining parts or provisions shall remain in full force and effect.

Exhibitor Signature: _____

Date: _____

BBS Office Use Only: Approval: _____ Date: _____

Show Contract ~ Bead Mercantile Show ~ Payments

PRICES INCLUDE ELECTRICITY—200 WATTS PER TABLE/10AMPS PER BOOTH

DEPOSITS ARE NONREFUNDABLE/NONTRANSFERABLE NO AGREEMENT WILL BE ACCEPTED WITHOUT DEPOSIT. 50% deposits are agreed FOR EVERY SHOWED CONTRACTED, BUT DEFERRED if signing for more than one show per schedule:

If signing up for only one (1) shows: 50% is due with your contract. **Multiple shows:** 25% of total OR \$550.00, whichever is LESS, is due with your contract with Credit Card on file. Deposits will be charged to credit card provided, or is due via check or money order with contract. **SHOW BALANCES ARE DUE 30 DAYS PRIOR TO THE EVENT.** (Cards on file auto-charged on due date)

Regarding “\$550 deposits,” FULL SHOW AMOUNTS will be charged/due, with the \$550 deposit rolling forward toward future shows, until no further deposit is required, as which time funds from the original deposit will be applied accordingly and only actual balances will be due/charged. If your agreement is not approved, the deposit will not be charged.

CANCELLATIONS MUST BE IN WRITING 50% deposits are nonrefundable/nontransferable, regardless of deferred amount. If the exhibitor cancels an event **beyond 120 days** prior of the event start, only 50% (deposit) of that event is due. Anything pre-paid in excess will be refunded. If less than the full 50% deposit was received, the remaining amount will be charged or is immediately due upon cancellation. If additional shows are scheduled, there may be additional deposits due per this “usage” of deposit funds. If the exhibitor cancels **91-119 days** prior to the event start, 75% of that event’s total amount is due/charged immediately upon cancellation. Cancellations **within ninety (90) days** of the event start is not permissible & the full event payment is due/charged on the regular due date.

Please note that no “consideration” or deposit/balance schedule negates any “non-refundable deposit”, balance or any other due date or cancelation policies described above.*Prepay disc. voided if payment not received when due/reg. rate will apply.**

There is a \$50 late fee for every thirty (30) day period of unpaid balances PER EVENT. Additional fees: Returned checks/\$90.00/occurrence; declined credit cards/\$25.00 after third failed attempt which is to be made no sooner than five days from initial if valid cc is not received within 2 additional days. Fees are applied immediately to the due balance.

Show Contract ~ Bead Mercantile Show ~ Terms & Conditions

Vendors are responsible for keeping deadlines. If all payments are not received by their due dates your space may be forfeited **WITHOUT DEPOSIT REFUND**, at the sole discretion of show management, with fees and balances remaining due.

Vendor is responsible for keeping all credit card information (including expiration dates) current on file.

If the table space is not occupied when the show opens, vendor will forfeit space, but will still be responsible for all fees applicable.

ANY cancellations must be made in writing, via fax, e-mail or postal mail and are subject to terms explained throughout this document.

Vendors **ARE NOT** to unload/enter the show room until checked in with Promoter (and room is prepared)

Booth merchandise must be at least 90 % of what the vendor has stated as product sold.

DO NOT TAPE ANYTHING AT ANYTIME, INCLUDING EXTENSION CORDS!

Dimensions of the selling area are not to be altered, additional “non-show”/personal tables, table extensions and/or additional displays/grids are not to be used without prior approval by Promoter, and personal/additional tables.

Small work tables in vendor’s area are permitted IF not interfering with neighboring vendors. Other tables are by PERMISSION ONLY

Vendors are responsible for their own lights, power strips and extension cords.

Vendors are responsible for their own table covers, which should be neat, clean and fire-retardant drape reaching close to the floor.

Exhibits must be open and STAFFED at all times while the show is open to the public.

Exhibitors who are under the influence of alcohol or drugs, or otherwise disruptive to the show, will be removed without refund and are subject to future event cancellation **WITHOUT DEPOSIT REFUND** and with fees and balances, both present and future, remaining due.

Vendors may not begin to dismantle their display until the show closes and must complete breakdown and exit hall by time specified.

Vendors are responsible for cleaning up their booth area before leaving the show.

Vendors are responsible for all necessary/appropriate sales tax licenses & permits, and for collecting & remitting such.

Sharing or subletting booth space must have prior written consent by the Promoter.

Should this show be cancelled for acts of war, terrorism or acts of nature (pandemic, earthquake, hurricane, fire, etc) or other reasons beyond control of Falcon Endeavors, Inc./Bead Mercantile, the afore-mentioned is not liable for monies already expended the canceled event. Should the show be cancelled for other reasons the Vendor will have the option to (a) receive a refund within 60 days or (b) have the monies applied to a future event for which they have been accepted. Vendor will be notified and if no response is received within 14 days the monies will be applied to future contracted show when possible, otherwise a refund will be issued in the same manner payment was received (i.e. a check for a check, CC refund for CC payment and in the event of cash, a refund check will be issued).

Vendors will not hold The Bead Mercantile Shows LLC liable for any lost, stolen, or damaged merchandise: nor any damage or injury to any vendor or person representing or employed by the same. Any thefts must be reported immediately to the Promoter.

The Bead Mercantile Shows LLC has the right to limit the number of vendors in specific categories.

Vendors in violation of any/all regulations contained within this document are subject to fines of \$250 per occurrence, plus damages/clean up fees incurred, due within 15 days, and/or removal from show(s) **WITHOUT REFUND** and with fees and balances, both present and future, remaining due.

Show Contract ~ Bead Mercantile Show ~ Locations / Hours

Baltimore, MD: Howard County Fairgrounds; **Ft Lauderdale, FL:** Courtyard by Marriott - Cypress Creek Hotel;

Orlando/Winter Park: Quality Inn & Suites Winter Park Village Area; **Pittsburgh, PA:** Comfort Inn & Suites of RIDC Park;

Raleigh, NC: Spring— NC Fairgrounds **Fall**— DoubleTree by Hilton Raleigh Crabtree Valley;

St. Augustine, FL: World Golf Village Resorts; **Tampa, FL:** TBA

See Website for all actual addresses/location updates

***Set Up Hours:** Set up times will begin the day prior to the event, by 6pm the latest although 99% of the time we begin set up early afternoon. The specific hours will be announced by the Wednesday prior to the event. Set up will continue 8am opening day. On the second day of the event exhibitors will have hall access no less than 30 minutes prior to opening.

Sat/Sun Show: Expo— Sat: 10am-5pm ~ Sun: 10am-4pm (unless otherwise noted) **All Shows are Open to the Public.**