

## Show Contract ~ Bead Mercantile Show

1492 N Ridley Creek Rd., Media, PA 19063 ~ Phone 610-909-2674 ~ beadmercantile@yahoo.com

**RETURN ALL 3 PAGES, COMPLETED & SIGNED, WITH DEPOSIT (per Page Two)**

**Exhibitors MUST wear masks properly, provide hand sanitizer at their display and eat in designated area.**

Business Name: \_\_\_\_\_

Vendor's Full Name: \_\_\_\_\_

Full Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Cell: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Website: \_\_\_\_\_ Facebook Page: \_\_\_\_\_

Products to be Sold: \_\_\_\_\_

How will you promote yourself for this show: \_\_\_\_\_

My booth requires a standing display of 3 ft./more above my table\* \_\_\_\_\_ We request use of grids\* \_\_\_\_\_

\*YES OR NO/"YES" REQUESTS ARE SUBJECT TO APPROVAL/POSSIBLE ADDITIONAL FEES MAY APPLY; GRIDS NOT SUPPLIED

Tables requested: All tables are undraped 6'x30. Please select your table quantity with an "X". Please note that totals are cost per show when contracted for the correlating amount of shows. (In the event of accepted cancellation, the balance of adjusted frequency rates may be due/charged.)

"X"				Difference between TABLE or BOOTH options: For Booths, you may bring additional tables, grids, etc. for use within your space. For Tables, no other tables may be used and any grids, etc. must be on the table. There is no extra display space beside, in front of, or behind.					
	<b>1 Table</b>	<del>\$265</del>	<b>\$250</b>						
	<b>2 Tables</b>	<del>\$530</del>	<b>\$475</b>						
	<b>3 Tables</b>	<del>\$780</del>	<b>\$700</b>						
	<b>4 Tables</b>	<del>\$1,020</del>	<b>\$925</b>						
	<b>5 Tables</b>	<del>\$1,250</del>	<b>\$1075</b>						
	<b>6 Tables</b>	<del>\$1,470</del>	<b>\$1270</b>						
(circle Booth)	10'x10' w/ 2 tables	<del>\$595</del>	<b>\$525</b>	20'x10' 4 tables	<del>\$1100</del> <b>\$875</b>	30'x10' 8 tables	<del>\$1495</del> <b>\$1310</b>	40x10/20x20 12 Tables	<del>\$1875</del> <b>\$1750</b>

**COVID-DISCOUNTED RATES ABOVE (only valid for contracts received by 2/28/23)**

\*PREPAY DISC ("X" BOX): Balance due/card charged 60 days prior; 3x or more: lesser of 30 days or show prior!  
 REG RATE: Bal. due/CC charged: 30 days out; Those with 3x or more contract: 30 days out or at prior show!  
 See Page Two for more details. All cancellation rules on Page Two apply, regardless of payment selection/schedule.

Please "x" your show selections. You will be notified within 5 (five) working days of acceptance decision.  
 (Please note some shows are now Friday/Saturday, while others remain Saturday/Sunday)

"X"	2023 (S=SAT, U=SUN)	LOCATION (VENUE SPECIFICS PAGE THREE)	BM ONLY		"X"	2022/23 (S=SAT, U=SUN)	LOCATION (VENUE SPECIFICS PAGE THREE)	BM ONLY
	02/25-26 S/U	Pittsburgh, PA				06/24-25 S/U	Ft. Lauderdale, FL	
	04/15-16 S/U	Raleigh, NC				10/21-22 S/U	Pittsburgh, PA	
	Tba MAYish	Possibly adding Balti or York, PA*				11/11-12 S/U	Raleigh, NC	
	06/17-18 S/U	St. Augustine, FL				Tba	Possibly adding FL or VA	

\*Prices INCLUDE electricity—200 Watts per table/10Amps per booth—EXCEPT YORK— which is +\$40 per 15amp outlet  
 \*\*Only kosher food allowed at JCC ~ \*\*\* Special event / Not full show Bead Merc shows TBA: Cincinnati, OH ~ Louisville, KY ~ Williamsburg, VA

**Best Bead Shows: Essington, PA Holiday Gift & Jewelry Showcase (Finished Only): 11/12-13**

**Tucson: TBA ~ Miami: 3/03-05 & 9/29-10/01 ~ Balti TBA**

I have read all three (3) pages of contract & the terms/regulations & agree to all terms therein. I certify that I WILL NOT hold Falcon Endeavors, Inc./Bead Mercantile Shows LLC responsible in case of loss or damage to all or part of my exhibit or for any personal injury. I understand that I am responsible for all of my property & merchandise during the show & aforementioned CANNOT be held responsible for any loss incurred & that it is the individual vendor's responsibility to obtain and carry adequate insurance coverage. Additionally, I agree to promote myself as an exhibitor at the shows selected via website links, FaceBook, postcards, e-mails, etc.

**Exhibitor Signature:** \_\_\_\_\_

**Date:** \_\_\_\_\_

## Show Contract ~ Bead Mercantile Show ~ Payments

### DEPOSITS ARE NONREFUNDABLE/NONTRANSFERABLE

NO AGREEMENT WILL BE ACCEPTED WITHOUT DEPOSIT. 50% deposits are agreed FOR EVERY SHOWED CONTRACTED, BUT DEFERRED if signing up for more than one show per below schedule:

**If signing up for only one (1) shows:** 50% is due with your contract.

**Multiple shows:** 25% of total OR \$550.00, whichever is LESS, is due with your contract with Credit Card on file.

Deposits will be charged to credit card provided, or is due via check or money order with contract. **SHOW BALANCES ARE DUE 30 DAYS PRIOR TO THE EVENT/60 DAYS IF "PREPAY DISC." BOX SELECTED.** (Cards on file auto-charged on due date) *Upon request, exhibitors with 1-year BMS history without cancellation or late payments, and a valid credit card on file, may pay reg. price balance at the event via cash or credit card. If Disc. Rate box selected, payment may be at event prior, or 30 days out, whichever later.*

Regarding "\$550 deposits," FULL SHOW AMOUNTS will be charged/due, with the \$550 deposit rolling forward toward future shows, until no further deposit is required, as which time funds from the original deposit will be applied accordingly and only actual balances will be due/charged. If your agreement is not approved, the deposit will not be charged.

**CANCELLATIONS MUST BE IN WRITING** 50% deposits are nonrefundable/nontransferable, regardless of deferred amount. If the exhibitor cancels an event **beyond 120 days** prior of the event start, only 50% (deposit) of that event is due. Anything pre-paid in excess will be refunded. If less than the full 50% deposit was received, then the remaining amount will be charged or is immediately due upon cancellation. If additional shows are scheduled, there may be additional deposits due per this "usage" of deposit funds. If the exhibitor cancels **91-119 days** prior to the event start, 75% of that event's total amount is due/charged immediately upon cancellation. Cancellations **within ninety (90) days** of the event start is not permissible and the full event payment is due/charged as of the regular due date. The following also incur the full balance as well as an additional \$150 fee for cancellations **within thirty (30) days** or a \$250 fee if you do not exhibit at contracted show no notice at all or prior to set up

**Please note that no "consideration" or deposit/balance schedule negates any "non-refundable deposit", balance or any other due date or cancelation policies described above.\*\*\*Prepay disc. voided if payment not received when due/reg. rate will apply.**

There is a \$50 late fee for every thirty (30) day period of unpaid balances PER EVENT. Additional fees: Returned checks/\$90.00/occurrence; declined credit cards/\$25.00 after third failed attempt which is to be made no sooner than five days from initial if valid cc is not received within 2 additional days. Fees are applied immediately to the due balance.

## Show Contract ~ Bead Mercantile Show ~ Terms & Conditions

Vendors are responsible for keeping deadlines. If all payments are not received by their due dates your space may be forfeited WITHOUT DEPOSIT REFUND, at the sole discretion of show management, with fees and balances remaining due.

Vendor is responsible for keeping all credit card information (including expiration dates) current on file.

If the table space is not occupied when the show opens, vendor will forfeit space, but will still be responsible for all fees applicable.

ANY cancellations must be made in writing, via fax, e-mail or postal mail and are subject to terms explained throughout this document.

Vendors ARE NOT to unload/enter the show room until checked in with Promoter (and room is prepared)

Booth merchandise must be at least 90 % of what the vendor has stated as product sold.

**DO NOT TAPE ANYTHING AT ANYTIME, INCLUDING EXTENSION CORDS!**

Dimensions of the selling area are not to be altered, additional "non-show"/personal tables, table extensions and/or additional displays/grids are not to be used without prior approval by Promoter, and personal/additional tables.

Small work tables in vendor's area are permitted IF not interfering with neighboring vendors. Other tables are by PERMISSION ONLY

Vendors are responsible for their own lights, power strips and extension cords.

Vendors are responsible for their own table covers, which should be neat, clean and fire-retardant drape reaching close to the floor.

Exhibits must be open and STAFFED at all times while the show is open to the public.

Exhibitors who are under the influence of alcohol or drugs, or otherwise disruptive to the show, will be removed without refund and are subject to future event cancellation WITHOUT DEPOSIT REFUND and with fees and balances, both present and future, remaining due.

Vendors may not begin to dismantle their display until the show closes and must complete breakdown and exit hall by time specified.

Vendors are responsible for cleaning up their booth area before leaving the show.

Vendors are responsible for all necessary/appropriate sales tax licenses & permits, and for collecting & remitting such.

Sharing or subletting booth space must have prior written consent by the Promoter.

Should this show be cancelled for acts of war, terrorism or acts of nature (pandemic, earthquake, hurricane, fire, etc) or other reasons beyond control of Falcon Endeavors, Inc./Bead Mercantile, the afore-mentioned is not liable for monies already expended the canceled event. Should the show be cancelled for other reasons the Vendor will have the option to (a) receive a refund within 60 days or (b) have the monies applied to a future event for which they have been accepted. Vendor will be notified and if no response is received within 14 days the monies will be applied to future contracted show when possible, otherwise a refund will be issued in the same manner payment was received (i.e. a check for a check, CC refund for CC payment and in the event of cash, a refund check will be issued).

Vendors will not hold The Bead Mercantile Shows LLC liable for any lost, stolen, or damaged merchandise: nor any damage or injury to any vendor or person representing or employed by the same. Any thefts must be reported immediately to the Promoter.

The Bead Mercantile Shows LLC has the right to limit the number of vendors in specific categories.

Vendors in violation of any/all regulations contained within this document are subject to fines of \$250 per occurrence, plus damages/clean up fees incurred, due within 15 days, and/or removal from show(s) WITHOUT REFUND and with fees and balances, both present and future, remaining due.

**I have read and agree to abide by the terms and conditions as described above.**

**Company Name:** \_\_\_\_\_

**Exhibitor Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

### Show Contract ~ Bead Mercantile Show ~ Locations

**Ft Lauderdale, FL-** Courtyard by Marriott - Cypress Creek Hotel;

**FL: Orlando/Maitland:** Jewish Community Center of Greater Orlando; **Orlando/Sanford:** Sanford Civic Center;

**Orlando/WinterPark:** Quality Inn & Suites Winter Park Village Area; **Philly-Area:** Wyndham Garden Hotel Philadelphia Airport;

**Pittsburgh, PA:** Comfort Inn & Suites of RIDC Park; **Raleigh, NC:** DoubleTree by Hilton Raleigh Crabtree Valley;

**St. Augustine, FL:** World Golf Village Resorts; **Tampa, FL:** Florida State Fairgrounds;

**Williamsburg, VA:** DoubleTree by Hilton Williamsburg

*See Website for all actual addresses/location updates*

### Show Contract ~ Bead Mercantile Show ~ Show Hours

All Shows are Open to the Public. **Please see Page One for which shows are Fri/Sat and which are Sat/Sun.**

**\*Set Up Hours:** *Set up times will begin the day prior to the event, by 6pm the latest although 99% of the time we begin set up early afternoon. The specific hours will be announced by the Wednesday prior to the event. Set up will continue 8am opening day. On the second day of the event exhibitors will have hall access no less than 30 minutes prior to opening.*

**Sat/Sun Show: Expo**— Sat: 10am-5pm ~ Sun: 10am-4pm *(unless otherwise noted)*

### Show Contract ~ Bead Mercantile Show ~ Final Statement/Payment Information

- Payment Options:**
- \_\_\_\_\_ **Check enclosed** (payable to Falcon Endeavors, Inc. or Bead Mercantile)
  - \_\_\_\_\_ **Send Paypal Invoice\*** (*\*Credit Card info still required below for file*)
  - \_\_\_\_\_ **Send Square Invoice\*** (*\*Credit Card info still required below for file*)
  - \_\_\_\_\_ **Charge my credit card below** in accordance to terms/schedule outlined

_____ <b>VISA/MASTERCARD/DISCOVER #ONLY</b> [NO AMEX]	_____ <b>EXP. DATE</b>	_____ <small>(3 digit)</small> <b>SECURITY/CVV CODE</b>	_____ <b>NAME AS IT APPEARS ON CARD</b>	
_____ <b>BILLING ADDRESS</b>	_____ <b>CITY</b>	_____ <b>STATE</b>	_____ <b>ZIP CODE</b>	_____ <b>COUNTRY</b>

I authorize use of my card for payment on due dates/fees as explained above and understand that this information can and will be used for all contracted shows and agreements with Falcon Endeavors, Inc. (dba FiberAndBeads.com, Bead Mercantile Shows, The Best Bead Show), past, present & future, inclusive but not limited to, third-party debts such as those incurred from facilities and shipping companies/departments, unless a new valid payment is submitted.

The signer, and company and employees represented by whom, do hereby agree to participate in and to abide by all rules/regulations set forth by show management herein and on accompanying pages, of which I hereby acknowledge receipt and understanding, and do hereby release from all liability Falcon Endeavors, Inc./Best Bead Show/Bead Mercantile Shows, hereafter referred to as "Management" and its employees and affiliates, for any/all losses/injuries sustained as a result of such participation. I also understand/acknowledge that if this event is cancelled due to war or terrorist acts, Management will at most be liable for applying booth fees to future events by aforementioned. Any/all expenses incurred by collections process, inclusive of, but not limited to legal fees, travel expenses, etc., shall be paid by exhibitor. Arbitration/Litigation would fall under rules/laws of and occur in PA.

Some matters above may change without notice as they may exceed the control of show management, including venue location. Should a venue change become necessary, the promoter will secure another location in the same region for the same dates and notify the vendors as soon as possible. This would be considered a "show relocation" and not a "cancellation," and this agreement would remain valid. Should any part of this Agreement, or any provision herein contained, be rendered or declared invalid by reason of any existing or subsequently enacted legislation, or by a decree of any court of competent jurisdiction, such invalidation of such part or portion of this Agreement shall not invalidate the remaining portions hereof. Remaining parts or provisions shall remain in full force and effect.

I have read and agree to abide by the terms and conditions as described above as well as all matters contained within this three-page contract, and agree to keep show management informed of any contact changes, especially e-mails, phone numbers, and credit card changes including expiration dates.

**Company Name:** \_\_\_\_\_

**Exhibitor Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_